

Presented by

### **Daniel Wendol**

Investment Advisor Representative

Recommended for

# Gary Sample & Sarah Sample

As of

Oct 24, 2018

The Asset Map report is conceptual in nature and all numbers and concepts are hypothetical and do not guarantee performance. Past performance is no guarantee of future performance. Investing involves risk including the potential loss of principal. The information herein is for information purposes only and should not be used as the sole basis for making an investment decision. Please consult your advisor before making any financial decisions.



TOTAL ASSETS

\$777,000

The purpose of the Asset Map is to provide a unique overview of your current and proposed asset allocation. The goal is to customize an overall strategy tailored to your risk tolerance, investment objectives and time horizon. This powerful tool is meant to give you a general idea of what you may expect long-term from a risk and reward standpoint.

SAFER ASSETS

\$184,000

Safer Assets	\$ Allocation	% Allocation	Total Return Forecast	Standard Deviation					
Cash - Money Market	\$50,000	6.44%	0.00%	0.00%					
Safer Money	\$134,000	17.25%	2.00%	1.00%					
Grand Totals	\$184,000	23.68%							
Safer Assets Summary									
WEIGHTED AVG. TOTAL RETURN FORECAST		WEIGHTED AVG. STANDARD DEVIATION							
1.46%	0.73%								

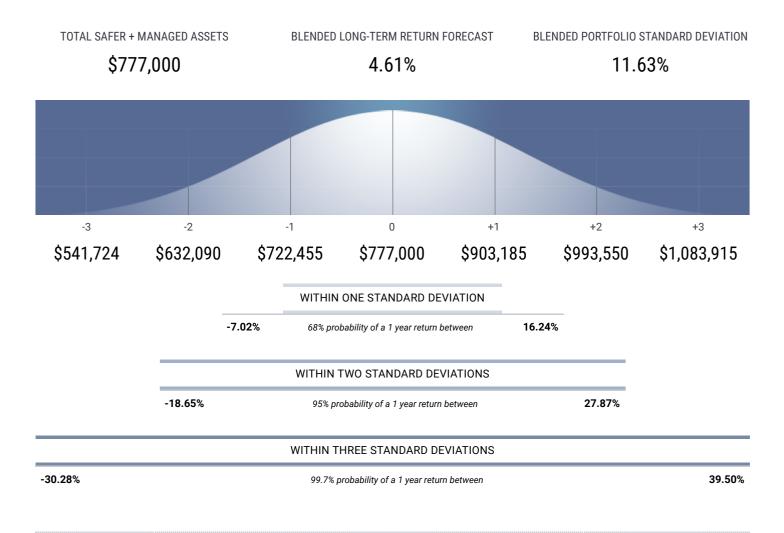
MANAGED ASSETS

\$593,000

Managed Assets	\$ Allocation	% Allocation	Total Return Forecast	Current Yield	Est. Annual Income				
Precious Metals	\$36,000	4.63%	5.00%	0.10%	\$36				
G33	\$42,000	5.41%	7.00%	0.17%	\$71				
G40i	\$129,000	16.60%	6.50%	4.30%	\$5,547				
G50 - E	\$200,000	25.74%	6.00%	3.01%	\$6,020				
ETF Endowment Series - E	\$150,000	19.31%	5.00%	2.46%	\$3,690				
Fixed Income - National Muni.	\$36,000	4.63%	1.50%	2.73%	\$983				
Grand Totals	\$593,000	76.32%	5.59%	2.76%	\$16,347				
Managed Assets Summary									
WEIGHTED AVG. TOTAL RETURN FORECAST	WEIGHTED AVG. STANDARD DEVIATION			WEIGHTED AVG. STOCK/BOND %					
5.59%	15.02%		9	93.93% / 6.07%					

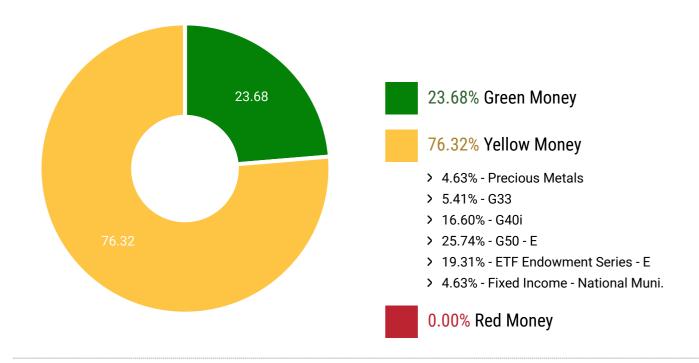
Current Yield and Estimated Annual Income will fluctuate based on market conditions and are not guaranteed. Past performance is no guarantee of future performance. Weighted Average calculations take into account the dollar amount in the portfolio and the individual portfolio or Managed Assets composition, return forecast and standard deviation. Standard Deviation estimates are based on historical (25+ year) asset class data.





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#### Green Money (Safer Assets)

These assets are designed to provide principal protection and provide an opportunity for conservative returns. Your growth potential is less than Red or Yellow Money. Examples of Green Money may include government bonds, CDs, fixed and indexed annuities.

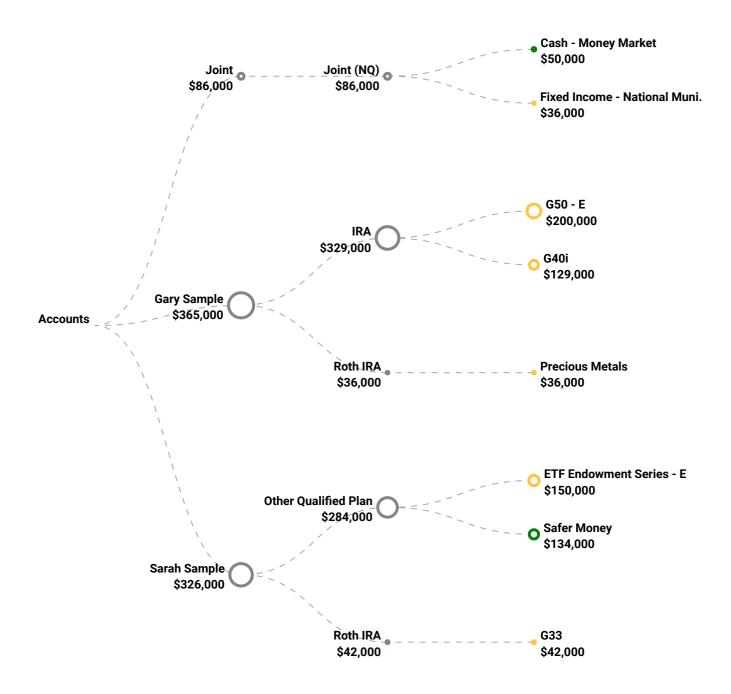
### Yellow Money (Managed Assets)

These assets are professionally managed for a specific purpose. Yellow money can be managed toward your individual investment objectives and risk tolerance such as: growth, income, or principal preservation. The growth potential is greater than Green Money but Yellow Money is subject to market risk and potential loss of principal.

#### Red Money (Unmanaged Assets)

Red Money assets carry varying levels of risk and are generally not being managed for a specific purpose. Red Money may be subject to market fluctuation and the potential loss of principal. Examples of Red Money may include: company stock, REITs, and Variable Annuities.







# Allocation Breakdown By Account

**Joint** 

Joint (NQ)

<u>Current Account - \$86,000</u> <u>Proposed</u>

\$23,000 - Credit Union \$36,000 → Fixed Income - National Muni.

**Gary Sample** 

**IRA** 

<u>Current Account - \$329,000</u> <u>Proposed</u>

\$329,000 - Fidelity \$200,000 ★ G50 - E \$129,000 ★ G40i

**Roth IRA** 

<u>Current Account - \$36,000</u> <u>Proposed</u>

\$36,000 - Fidelity \$36,000 → Precious Metals

Sarah Sample

**Other Qualified Plan** 

<u>Current Account - \$284,000</u> <u>Proposed</u>

\$284,000 - Work 401k \$150,000 → ETF Endowment Series - E

\$134,000 **→** Safer Money

**Roth IRA** 

<u>Current Account - \$42,000</u> <u>Proposed</u>

Current Account information is provided by the client and is believed to be accurate but it is important to reference the actual custodial statements to verify amounts and detailed information. This report and the amounts herein are not meant to take the place of an actual custodial statement, this is not an official statement and is for illustrative purposes only. This information should not be used for tax, legal, lending, or any official documentation or verification of assets.



# Important Disclosures Regarding This Report

The Asset Map Tool and report is conceptual in nature and all figures (interest rates, standard deviation, yield, long-term return forecast) and performance numbers used are hypothetical and do not guarantee performance. Past performance is no guarantee of future performance. Diversification and asset allocation does not assure or guarantee better performance and cannot eliminate the risk of loss. Investing involves risk including the potential loss of principal. Color of Money (Red, Yellow, Green) is a concept and is not specific to a single financial product or service. All products and investments have features and benefits that should be closely examined with your investment advisor prior to making an investment decision. The Safer Money category is designed to illustrate a concept with a conservative rate of return of 3% and a standard deviation of 1%. This means over 3 standard deviations the expected range of returns is between 0% - 6% with an average of 3%. This is not designed to be a specific product or investment. It is important to review and understand each strategies/investment/product's features, risks, charges and expenses before making any financial decisions. Your advisor can provide specific details on each strategy. This report is for informational purposes only and should not be used as a substitute for official account statements or reports, official tax filing documents, company illustration or custodial, fund/ETF reports. Managed Assets or Yellow Money concept refers to a professionally managed portfolio, all projected figures are based on long term (10+ year) estimates looking forward, actual results could be better or worse. Managed Assets are subject to loss and market risk. The long term estimates are a combination of stock indices looking back in time (25+ years as reported by Morningstar) and what we believe to be a prudent forecast for the asset class and portfolio moving forward. Managed Assets assumptions are net of standard advisory fees charged by your advisor and GI, this does not account for brokerage or other commissions, or any other internal fund/ETF expenses. Unmanaged Assets or Red Money refers to assets not being managed by your advisor. These assets are often subject to market risk and are often being managed or controlled by the client and not your advisor or Gradient Investments, LLC (GI). GI is a third party money manager managing specific investment strategies. Red Money or Unmanaged Assets do not figure into any calculations or numbers herein.

This report outlines different options available to the client, and its timely implementation may be critical to achieving specific goals or objectives. This report is not entirely comprehensive. It is intended to address specific investment goals and objectives, as outlined by your advisor. The advisor is an independent advisor and may recommend multiple strategies and financial products independent of the GI strategies herein. GI does not manage or control any recommendations made herein.

The foregoing conceptual report was created for, and at the direction, of the independent investment advisor. Your advisor is solely responsible for proper licensure and registration to discuss, recommend and present the concepts herein. The recommendations and information herein are provided solely and exclusively by your independent investment advisor.

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### **Actual Results May Vary**

The actual variability of returns can impact a portfolio's value over time. This report and all assumptions are for long-term investors (10+ year plan) and could be better or worse than projected. The information, data and opinions herein include confidential and proprietary information and may not be copied or redistributed to any 3rd party. Gradient Investments, LLC is an SEC Registered Investment Advisor (RIA). Your independent advisor is affiliated with a separate and distinct RIA firm and does not work for GI. Please request a copy of GI's ADV 2 for more information about the strategies herein.